L'Aquaphile, SARL

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PEDAYAK - END USERS SALES CONDITIONS

Product	Code	Price in € (VAT included)	Price in € free of tax for EU registered company with a VAT number, and others foreign countries (VAT free)
PEDAYAK	PDK	2 850,00	2 375,00
PEDAYAK Electric	PEL	4 680,00	3 900,00
Kit TRIO (structure & side floats)	KTRIO	1 850,00	1 541,67
Kit PRAO (structure & side float)	KPRAO	1 400,00	1 166,67
Kit GRAND PRAO (structure & side float)	KGPRAO	1 600,00	1 333,33
Kit DUO (structure)	KDUO	1 000,00	833,33

Kit Solar R		SOLR	1 400,00	1 166,67
Kit Solar F		SOLF	900,00	750,00
Rig only	PEDAYAK	PRIG	950,00	791,67



By combining these 9 basic products with each other, you can choose the device that suits you best. This combination matrix gives you a full price list:

	PEDAYAK complet	PEDAYAK Electric	Kit TRIO	Kit PRAO	Kit GRAND PRAO	Kit DUO	Kit Solar R	Kit Solar F	Rig	Selling price (free of tax)	Selling price (VAT included)
PEDAYAK	1									2 375,00	2 850,00
PEDAYAK ELECTRIC	1									3 900,00	4 680,00
PEDAYAK SOLAR-R		1					1			5 066,67	6 080,00
PEDAYAK TRIO	1		1							3 916,67	4 700,00
PEDAYAK PRAO	1			1						3 541,67	4 250,00
PEDAYAK GRAND PRAO					1					3 708,33	4 450,00
PEDAYAK DUO	2					1				5 583,33	6 700,00
PEDAYAK & SAIL	1								1	3 208,33	3 850,00
PEDAYAK TRIO & SAIL	1		1						1	4 750,00	5 700,00
PEDAYAK PRAO & SAIL	1			1					1	4 375,00	5 250,00
PEDAYAK GRAND PRAO & SAIL	1				1				1	4 541,67	5 450,00
PEDAYAK DUO & 1 SAIL	2					1			1	6 416,67	7 700,00
PEDAYAK TRIO ELECTRIC		1	1							5 441,67	6 530,00
PEDAYAK PRAO ELECTRIC		1		1						5 066,67	6 080,00
PEDAYAK GRAND PRAO ELECTRIC		1			1					5 233,33	6 280,00
PEDAYAK DUO ELECTRIC		2				1				8 633,33	10 360,00
PEDAYAK TRIO SOLAR-F		1	1					1		6 191,67	7 430,00
PEDAYAK PRAO SOLAR-F		1		1				1		5 816,67	6 980,00
PEDAYAK TRIO SOLAR-R		1	1				1			6 608,33	7 930,00
PEDAYAK PRAO SOLAR-R		1		1			1			6 233,33	7 480,00
PEDAYAK GRAND PRAO SOLAR-R		1			1		1			6 400,00	7 680,00
PEDAYAK ELECTRIC & SAIL		1							1	4 733,33	5 680,00
PEDAYAK TRIO ELECTRIC & SAIL		1	1						1	6 275,00	7 530,00
PEDAYAK PRAO ELECTRIC & SAIL		1		1					1	5 900,00	7 080,00
PEDAYAK GRAND PRAO ELECTRIC & SAIL		1			1					6 066,67	7 280,00
PEDAYAK DUO ELECTRIC & 1 SAIL		2				1			1	9 466,67	11 360,00

Conditions:

Tariffs are freight-free, ex works 20166 Pietrosella, France. Transport is at the customer's expense. Prices with VAT apply only to individuals in European Union countries and to French companies. Prices free of VAT in all other cases, whether individual or company. Prices are those fixed for the year 2024. Pro Forma invoice on request.

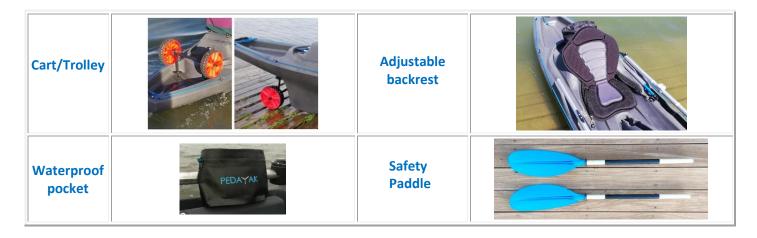
Year end bonus on annual sales:

For all our users, particularly the professionnals (Yacht and sailing clubs, water sports rentals, hotels and resorts) a discount is made on the year's turnover before tax. It is paid as a bonus at the beginning of the following year:

<u>Year end bonus</u> :	
Annual sales	Bonus
10 000	5 %
15 000	8 %
20 000	12 %
25 000	14 %

Accessories delivered as standard with the PEDAYAK:

PEDAYAK is **always delivered as standard** with an adjustable backrest seat, a paddle (housed in the side handle tubes), a waterproof pocket and a transport trolley.



Additional accessories: See the separate list

Certificate of compliance and documentation:

Each **PEDAYAK** has a serial number. **PEDAYAK** is shipped with the User's & Maintenance Manual and the document of compliance with the european directive 2013/53/UE.

Delivery times:

Normally, there is no delay for small quantity. We will inform you as soon as possible in case of unforeseen delays.

Payment:

Payment before shipment, by cash or bank transfer. 40% upon order, 60% before shipment. Others payment terms may be granted on a case-by-case basis.

Bank Information					
Bank	LYON LAFAYETTE				
Bank address	28 COURS LAFAYETTE, 69003 LYON, FRANCE				
Bank Swift	CMCIFRPP				
Bank Account (IBAN)	FR7610096181360006373180148				
Beneficiary	L AQUAPHILE				
Company address	14 QUAI SARRAIL, 69006 LYON, FRANCE				

Orders:

Orders are sent by mail. 40% is required upon ordering.

Custom:

COO (Country Of Origin): FR

No dangerous substance at the end of the European Directive RoHS (2002/95/CE)

Custom codes: SH code (International): 950629; TARIC (European Union): 9506290000

Packaging:

PEDAYAK and the associated equipments are shipped in double packaging of bubble plastic and plastic film.

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CIC Lyonnaise de banque: Bank number: 10096, counter code: 18136, account: 00063731801, RIB key: 48, IBAN: FR76 1009 6181 3600 0637 3180 148

BIC: CMCIFRPP